

TRAINING PROGRAM



The Pillars of a Merge & Acquisition Transaction

A practical, decision-focused program combining insights from industry experts and firsthand perspectives from CEOs, delivered over four half-day sessions.

Launch offer:
\$995

(Regular price: \$1,795)

February–March 2026 cohort

Group of 8 to 12 participants

At the AQT offices in Longueuil, from 8:30 a.m. to 11:30 a.m.

FEBRUARY 11

Session 1: Strategy and Alignment

How can you define and align your merger or acquisition strategy while taking into account your organization's internal strengths, business objectives, and the CEO's vision?

Expert speakers: I-Développement and National Bank



FEBRUARY 25

Session 2: Valuation and Negotiation

How can financial discipline, long-term strategy, and the human dimension be balanced to ensure the success of a merger or acquisition?

Expert speakers: Alvora Partners and Demers Beaulne

MARCH 11

Session 3: Due Diligence

How can you anticipate and manage human, technological, and organizational risks to secure a successful merger or acquisition?

Expert speakers: Fonds de solidarité FTQ and Osler

MARCH 25

Session 4: Post-Transaction Integration

How can you achieve successful post-acquisition integration by aligning cultures, teams, and systems to create a strong, unified organization?

TRAINING OFFERED IN FRENCH - FORMATION OFFERTE EN FRANÇAIS

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aqt.ca/formation-fusion-acquisition

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