

# TRAINING PROGRAM



## The Pillars of a Merge & Acquisition Transaction

A practical, decision-focused program combining insights from industry experts and firsthand perspectives from CEOs, delivered over four half-day sessions.

Launch offer:

**\$995**

(Regular price: \$1,795)

### February–March 2026 cohort

Group of 8 to 12 participants

At the AQT offices in Longueuil, from 8:30 a.m. to 11:30 a.m.

**FEBRUARY 11**

### Session 1: Strategy and Alignment

How can you define and align your merger or acquisition strategy while taking into account your organization's internal strengths, business objectives, and the CEO's vision?

*Expert speakers: I-Deal Development and National Bank*



**FEBRUARY 25**

### Session 2: Valuation and Negotiation

How can financial discipline, long-term strategy, and the human dimension be balanced to ensure the success of a merger or acquisition?

*Expert speakers: Alvora Partners and Demers Beaulne*

**MARCH 11**

### Session 3: Due Diligence

How can you anticipate and manage human, technological, and organizational risks to secure a successful merger or acquisition?

*Expert speakers: Fonds de solidarité FTQ and Osler*



**MARCH 25**

### Session 4: Post-Transaction Integration

How can you achieve successful post-acquisition integration by aligning cultures, teams, and systems to create a strong, unified organization?

**TRAINING OFFERED IN FRENCH - FORMATION OFFERTE EN FRANÇAIS**

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